

Parques Reunidos Servicios Centrales, S.A. ("**Parques Reunidos**" o la "**Sociedad**") en cumplimiento de lo previsto en el artículo 228 del Texto Refundido la Ley del Mercado de Valores aprobado por el Real Decreto Legislativo 4/2015, de 23 de octubre, mediante el presente escrito comunica la siguiente

### **HECHO RELEVANTE**

En el día de hoy la Sociedad hace público el informe trimestral relativo a los resultados financieros del tercer trimestre del ejercicio 2016, así como una nota de prensa al respecto.

Tanto el informe trimestral como la nota de prensa se adjuntan al presente hecho relevante y estarán disponibles en la página web corporativa de Parques Reunidos.

En Madrid, a 29 de julio de 2016

Parques Reunidos Servicios Centrales, S.A.

Nota de Prensa



#### Parques Reunidos alcanza unos ingresos acumulados a junio de 248,1 millones de euros

#### La compañía genera un EBITDA de 10,0 millones de euros en el mismo periodo

**Madrid, 29 de Julio de 2016.** Parques Reunidos ha cerrado el tercer trimestre de su ejercicio 2015-2016 con unos ingresos acumulados a junio de 248,1 millones de euros, manteniendo un ligero ascenso del 0.2% con respecto al mismo periodo del año anterior (-0.3% like-for-like). Asimismo, el grupo ha generado un EBITDA acumulado (beneficio antes de intereses, impuestos, depreciación y amortizaciones) durante los primeros nueve meses del ejercicio de 10,0 millones de euros, lo que supone un descenso like-for-like de 3,5 millones de euros con respecto al mismo periodo del año anterior.

Durante el primer y segundo trimestre del año la compañía ha obtenido un buen resultado, lo que ha impulsado el crecimiento de los ingresos like-for-like respetivamente de un 3,8% y un 17%, que se ha visto compensado por un descenso de un 7.7% de los ingresos durante el tercer trimestre del año, afectado por condiciones meteorológicas adversas durante el tercer trimestre.

Los resultados acumulados a junio coinciden con el periodo de temporada baja de Parques Reunidos, cuyo volumen principal de ingresos se genera en el cuarto trimestre gracias al periodo vacacional.

#### Una firma en expansión mundial

El grupo está llevando a cabo con éxito su estrategia de crecimiento con diferentes proyectos. Este miércoles 27 de julio se ha anunciado la firma de un contrato de gestión con Sun Group para gestionar durante un periodo de 10 años un parque temático y un parque acuático situados en la bahía de Halong, Vietnam.

Además, a lo largo del año se han alcanzado diferentes acuerdos para desarrollar cinco nuevos espacios de ocio dentro de centros comerciales, dos de ellos en Madrid, uno en Londres, otro en Lisboa y uno más en Murcia. Una vez se hayan construido estos centros, se habrá cumplido el objetivo de nuevas aperturas de la compañía para los periodos de 2017 y 2018. Con los nuevos acuerdos anunciados recientemente, el grupo tiene presencia en 14 países, incluyendo los dos nuevos mercados de Vietnam y Portugal.

#### **Sobre Parques Reunidos**

Parques Reunidos es uno de los líderes mundiales de operadores de parques de ocio. La cartera del Grupo comprende 57 desarrollos (parques de atracciones, parques de animales, parques acuáticos, centros de entretenimiento familiar y otras atracciones). El Grupo ha continuado su expansión en años recientes y actualmente está presente en 14 países en los continentes americano, europeo y asiático, y recibe un total de aproximadamente 20 millones de visitantes anuales. Para más información sobre Parques Reunidos puede visitar <u>www.parquesreunidos.com</u>

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## **Results Presentation Q3 FY 2016**

29 July 2016

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## **1. YTD Financial Performance**

- 2. Outlook for the year
- 3. Appendix

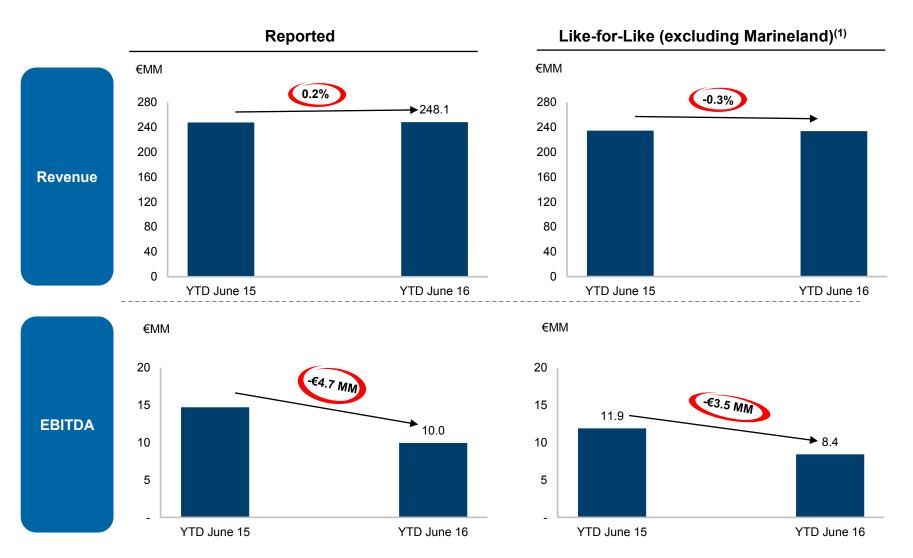


#### 2016 YTD Key developments

- ✓ YTD results include performance for the low season (c.57% of total revenues and c.96% of EBITDA is still to come<sup>(1)</sup>)
- ✓ YTD Performance has been affected by external factors
  - Strong Q1 and Q2 performance under more benign economic and weather conditions
  - Q3 results affected by poor weather conditions vs. prior year
- ✓ The company is successfully implementing its growth strategy
  - Marineland re-opened in March 21<sup>st</sup> and we have reached a satisfactory agreement with insurance providers that will cover damage suffered and loss of profit
  - Star trek IP license at Movie Park
  - 3 expansion capex projects approved by the board to be developed in 2017
  - Dubai openings are on track (expected opening date in Q4 2016)
  - New management contract has been signed in Vietnam
  - We have signed 5 MECs lease agreements (to be opened during 2017-18)
    - Includes 4 Nickelodeon branded MECs (London, Madrid, Lisbon and Murcia) and 1 Aquarium (Madrid)

### **YTD Financial Performance**



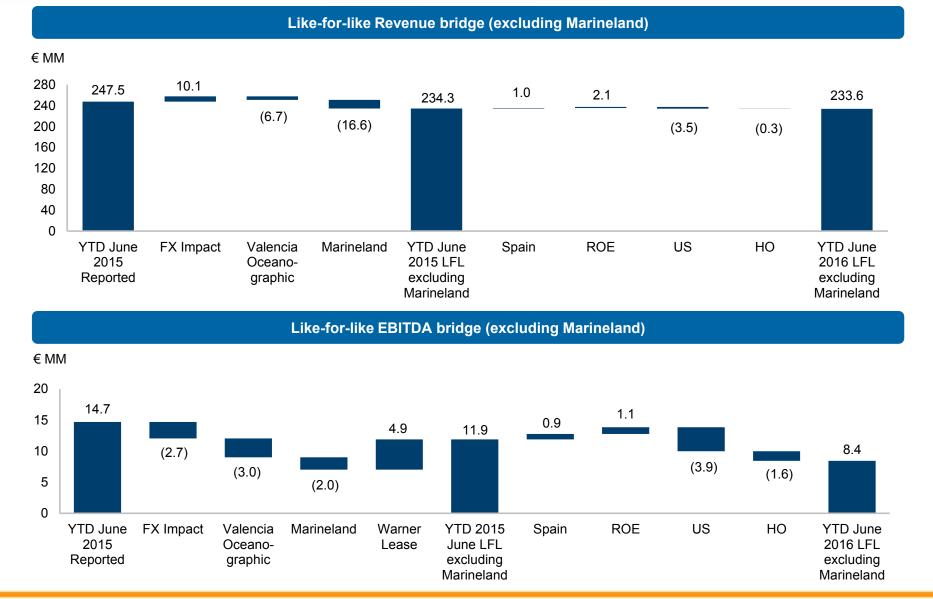


#### Note

1. Excludes Valencia Oceanographic and Marineland (closed since 4<sup>th</sup> October 2015 due to a strong storm and re-opened the 21<sup>st</sup> of March 2016). 2015 figures are adjusted for Warner Lease, considered as financial lease from 2016 FY onwards.

### Financial performance by region







Group Like for Like	ke (excluding	g Marinela	and)									
€MM		Q1			Q2			Q3		YTD Q3		
e min	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.
Visitors (000's)	2,225	2,341	5.2%	978	1,160	18.7%	4,876	4,501	(7.7%)	8,079	8,002	(1.0%)
Revenue	58.3	60.5	3.8%	38.2	44.7	17.0%	137.8	128.5	(6.8%)	234.3	233.6	(0.3%)
EBITDA	(7.5)	(5.6)	25.7%	(15.7)	(14.3)	9.3%	35.2	28.3	(19.5%)	11.9	8.4	(29.1%)
% margin	(12.9%)	(9.2%)		(41.2%)	(31.9%)		25.5%	22.0%		5.1%	3.6%	
Capex										47.0	53.9	14.9%
% revenue										20.0%	23.1%	

- ✓ Q3 YTD represents c.43% and less than 4% of annual revenues and EBITDA at group level<sup>(1)</sup>
- ✓ Strong underlying performance affected by external factors
  - ✓ Very strong Q1 and Q2 result

Highlights

- Q3 has been affected by worst weather conditions vs. prior year
- Negative impact in the operating calendar due to holiday shift in US
- ✓ One-off increase in expenses as publicly traded company
- ✓ Revenue performance has been almost flat and EBITDA has drop €3.5MM
- ✓ 2016 capex projects are on track

Note
1. Q3 YTD revenue and EBITDA weight based on last 3 year average

### Spain YTD Q3 FY16 Results



Spain Like for Lik	e											
€MM		Q1			Q2			Q3		YTD Q3		
e wiwi	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.
Visitors (000's)	894	964	7.8%	460	521	13.2%	1,809	1,630	(9.9%)	3,163	3,114	(1.6%)
Revenue	17.1	19.1	12.0%	11.8	14.4	22.1%	40.2	36.6	(9.0%)	69.1	70.1	1.5%
EBITDA	1.1	3.1	193.0%	(0.2)	1.7	n.m.	18.3	15.3	(16.4%)	19.2	20.1	4.5%
% margin	6.2%	16.2%		(1.5%)	11.5%		45.5%	41.8%		27.8%	28.6%	
_												
Capex										6.6	5.1	(21.9%)
% revenue										9.5%	7.3%	

- ✓ Q3 YTD represents c.51% and c.29% of annual revenues and EBITDA in Spain<sup>(1)</sup>
- Performance has been affected in Q3 by poor weather conditions in April and May vs. prior year
  - ✓ Q3 rainy days increased by 58% (+68 rainy days more vs. 2015) negatively affecting attendance trend in the quarter (c.10% down)

- ✓ Delivered overall a strong performance reaching +4.5% YTD EBITDA growth
  - ✓ Benefitted from ongoing macro-economic recovery in Spain
  - ✓ Successful commercial policies and implementation of dynamic pricing across the entire Spanish portfolio
  - ✓ Successful off-season events (Halloweeen and Christmas)



ROE Like for Like	(Excluding M	Marinelan	d)									
€MM		Q1			Q2			Q3		YTD Q3		
	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.
Visitors (000's)	861	897	4.2%	269	406	51.0%	1,892	1,787	(5.6%)	3,022	3,090	2.3%
Revenue	21.3	22.1	3.9%	10.8	14.5	34.3%	50.7	48.3	(4.6%)	82.7	84.9	2.6%
EBITDA	1.3	2.2	63.3%	(3.6)	(2.1)	41.5%	16.3	15.0	(7.7%)	13.9	15.0	7.9%
% margin	6.2%	9.7%		(33.9%)	(14.7%)		32.1%	31.0%		16.8%	17.7%	
_												
Capex										17.2	25.7	49.3%
% revenue										20.8%	30.3%	

✓ Q3 YTD represents c.46% and c.21% of annual revenues and EBITDA in RoE<sup>(1)</sup>

- ✓ Performance has been affected in Q3 by adverse weather conditions vs. prior year
  - ✓ Q3 rainy days increased by 11% (+37 rainy days more vs. 2015) resulting in a 5.6% drop in attendance

#### ✓ Delivered overall a strong performance reaching +8% YTD EBITDA growth

- Revenue growth driven by attendance
- ✓ Mirabilandia is back to growth

**Highlights** 

Successful off-season events (Halloweeen at Movie Park, Bobbejaanland and BonbonLand)

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US Like for Like												
€MM		Q1			Q2			Q3		YTD Q3		
e wiwi	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.
Visitors (000's)	471	480	2.0%	249	233	(6.2%)	1,175	1,084	(7.7%)	1,894	1,797	(5.1%)
Revenue	19.2	18.8	(2.1%)	13.1	13.0	(1.1%)	45.2	42.3	(6.6%)	77.5	74.0	(4.5%)
EBITDA	(5.1)	(6.2)	(22.0%)	(9.6)	(11.4)	(18.4%)	3.7	2.7	(27.2%)	(11.0)	(14.9)	(35.3%)
% margin	(26.4%)	(32.9%)		(73.0%)	(87.4%)		8.1%	6.3%		(14.2%)	(20.1%)	
Capex										21.3	21.0	(1.2%)
% revenue										27.4%	28.4%	

 $\checkmark$  Q3 YTD represents c.35% in terms of revenues with a negative EBITDA contribution in US<sup>(1)</sup>

- ✓ YTD performance has been affected by
  - Breakage revenue which was accrued in Q4-15 negatively affecting Q1-16 revenues (+2.0% attendance growth vs.
     2.1% drop in revenue)

- Impact of a later Memorial Day in 2016 reducing the operating calendar for several parks (Dutch Wonderland, Kennywood and Story Land) and negatively affecting Q3 attendance
- Achieved strong performance in the west coast supported by improved weather conditions and obtained weaker results in the east coast due to poor weather conditions and reduced tourism in Florida
- Underlying good performance
  - ✓ Robust growth rates in season passes (+6% Q3 YTD) and in booked revenues from groups (+9% Q3 YTD)
  - Note
  - 1. Q3 YTD revenue and EBITDA weight based on last 3 year average



Headquarters Like	e for Like											
€MM		Q1			Q2			Q3		YTD Q3		
CIMIN	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.
Revenue	0.7	0.4	(36.6%)	2.5	2.8	12.4%	1.7	1.3	(23.7%)	4.9	4.5	(6.9%)
EBITDA	(4.8)	(4.7)	3.5%	(2.3)	(2.4)	(5.2%)	(3.1)	(4.7)	(51.4%)	(10.3)	(11.8)	(15.1%)
Capex										1.9	2.1	10.5%

✓ EBITDA drop of €1.5 MM mainly driven by

- Reduction in development fees from management contracts
- Increase in operating expenses as publicly traded company

### Net income YTD Q3 FY16 Results



Key P&L Items		
€MM	YTD June 15	YTD June 16
Reported EBITDA	14.7	10.0
D&A	(47.5)	(43.3)
Net losses on impairments	-	-
Change in trade provisions	(0.3)	(0.3)
Other non-recurrent expenses	3.8	(21.6)
Operating Profit	(29.2)	(55.3)
Financial income	0.4	0.2
Borrowing costs	(63.8)	(74.9)
Exchange gains / (losses)	0.7	1.6
EBT	(91.9)	(128.3)
Income tax	20.8	28.4
Net income	(71.1)	(99.9)

- Non-recurrent expenses: Increase linked to IPO related expenses
- ✓ Borrowing costs: Post-IPO reduction in interest expenses due to new capital structure offset by the impact of the \$/€ FX rate



### Net debt reflects deleverage from IPO and seasonality of the business

€MM	<u>Sept. 2015</u>	<u>June 2016</u>
Permanent Gross Debt	1,169.0	652.0
Less: Cash & Equivalents	(179.8)	(81.8)
Permanent Net Debt	989.2	570.2
RCF Draw Down	-	116.1
Net Debt	989.2	686.3





✓ Marineland closed since October 4<sup>th</sup> due to strong storm re-opened in March 21<sup>st</sup>

- Parques has reached a satisfactory agreement with insurance providers
  - It will cover all damage suffered and loss of profit
- ✓ 10 year IP license at movie park in connection with a themed launch coaster
  - The first and only Star Trek themed coaster worldwide
  - 2<sup>nd</sup> largest coaster at Movie Park
- We continue benefitting from 3<sup>rd</sup> party hot brands when needed
- ✓ 3 expansion capex projects have been identified and approved by the Board
  - 1 project in Europe and 2 in US
  - 3 projects: A new lagoon, an upgrade and extension of lodging facilities and a new aquarium
  - Represent c.€25 MM of investment
  - To be developed in 2017 and parks are expected to open in 2017/2018
- ✓ Successfully extended Aquopolis Torrevieja lease for additional 15 years until February 2032
- Reinforces our strong track record to renew administrative concessions, public contracts and leases when convenient

Expansion Capex

Marineland

**Re-Opening** 

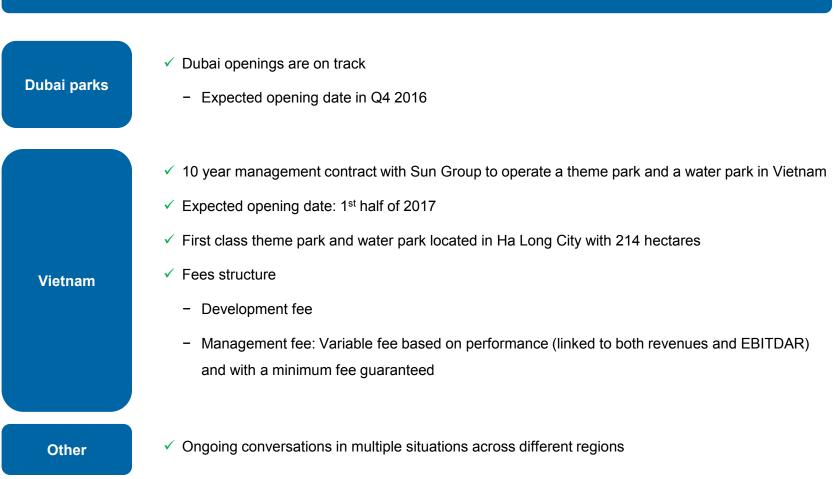
Start Trek IP at Movie Park

Other

### **Recent Developments (II)**







## Recent Developments (III)



#### MECs – Accomplished our 2017-18 goals

MECs	Location	Real Estate Operator	Concept	Lease Agreement Signed	Expected Opening
THADER	Murcia, Spain	Metrovacesa	Nickelodeon	Mar-16	Q4-17
LAKESIDE	London, UK	Intu	Nickelodeon	May-16	Q4-18
LISBON	Lisbon, Portugal	Intu	Nickelodeon	Jul-16	Q4-17 / Q1-18
XANADU	Madrid, Spain	Ivanhoe	Nickelodeon	Jul-16	Q1-18
XANADU	Madrid, Spain	Ivanhoe	Aquarium	Jul-16	Q4-17

Pipeline

Signed Contracts

✓ Over 20 additional situations being discussed and at different stages

✓ Provides high visibility to accomplish our targets for the period 2017-20



## **1. YTD Financial Performance**

## 2. Outlook for the year

3. Appendix



### Revenue - weight per quarter <sup>(1)</sup>

Like for Like		FY2	2013			FY2	2014		FY2015			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Spain	12%	8%	29%	51%	13%	7%	32%	49%	13%	9% (	31%	47%
Rest of Europe	11%	6%	27%	56%	12%	5%	30%	53%	12%	6%	29%	54%
US	8%	7%	23%	62%	8%	6%	21%	65%	8%	5%	19%	68%
Total PQR Group	10%	7%	26%	58%	11%	6%	27%	57%	10%	7%	25%	58%

### EBITDA - weight per quarter <sup>(1)</sup>

Like for Like		FY2	013		FY2014				FY2015			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Spain	(6%)	(7%)	32%	81%	1%	(9%)	37%	70%	2%	(0%)	36%	62%
Rest of Europe	1%	(8%)	25%	82%	4%	(10%)	30%	77%	3%	(7%)	26%	78%
US	(10%)	(15%)	8%	117%	(7%)	(12%)	8%	111%	(6%)	(11%)	4%	113%
Total PQR Group	(7%)	(13%)	19%	100%	(3%)	(13%)	22%	94%	(4%)	(9%)	19%	93%

1. Un-audited figures based on management accounts

## Outlook



✓ We maintain our outlook for the year (excluding Marineland)

- ✓ Mid single digit EBITDA like-for-like growth
- ✓ Including Marineland EBITDA growth is reduced to low single digit

Supported by:

- ✓ YTD performance excluding external factors
- ✓ Current trading figures as of July
  - Revenue has grown by 7.7% in July
  - EBITDA has grown by 8.8% in July
- ✓ Visibility of the business

✓ We continue successfully implementing our growth strategy going forward

- ✓ Current portfolio: Expansion capex, Star Trek IP, Torrevieja extension
- ✓ Management contracts: Dubai and Vietnam
- ✓ MECs: 5 agreements signed plus 20 additional opportunities



## **1. YTD Financial Performance**

2. Outlook for the year

# 3. Appendix

### Profit & Loss account YTD Q3 FY16 Results



P&L Summary	Repo	rted	Like-for-Like (exclu	iding Marineland)
€MM	YTD June 15	YTD June 16	YTD June 15	YTD June 16
Visitors (000's)	9,165	8,232	8,079	8,002
% growth		(10.2)%		(1.0)%
Percap (€)	27.0	30.1	29.0	29.2
% growth		11.6%		0.7%
Revenues	247.5	248.1	234.3	233.6
% growth		0.2%		(0.3)%
Cost of sales	(28.7)	(27.5)	(26.0)	(26.1)
Gross Profit	218.8	220.6	208.3	207.5
% margin	88.4%	88.9%	88.9%	88.8%
Personnel expenses	(99.4)	(105.1)	(95.9)	(98.7)
Other operating expenses	(104.7)	(105.6)	(100.5)	(100.3)
EBITDA	14.7	10.0	11.9	8.4
% margin	5.9%	4.0%	5.1%	3.6%
D&A	(47.5)	(43.3)		
% revenues	(19.2)%	(17.4)%		
EBIT	(32.8)	(33.3)		
% margin	(13.2)%	(13.4)%		
Net losses on impairments				
Change in trade provisions	(0.3)	(0.3)		
Other non-recurrent expenses	3.8	(21.6)		
Operating Profit	(29.2)	(55.3)		
Financial income	0.4	0.2		
Borrowing costs	(63.8)	(74.9)		
Exchange gains / (losses)	0.7	1.6		
EBT	(91.9)	(128.3)		
Income tax	20.8	28.4		
Net income	(71.1)	(99.9)		
Attributable to Parent shareholders	(71.5)	(99.9)		
Non-controlling interests	0.4	0.0		



Group Like for Like (	excluding I	Marinela	nd)									
€MM		Q1			Q2			Q3			YTD Q3	
e mini	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.
Visitors (000's)	2,225	2,341	5.2%	978	1,160	18.7%	4,876	4,501	(7.7%)	8,079	8,002	(1.0%)
Revenue	58.3	60.5	3.8%	38.2	44.7	17.0%	137.8	128.5	(6.8%)	234.3	233.6	(0.3%)
Ticketing revenue	31.8	33.2	4.4%	19.8	23.3	17.9%	69.6	65.4	(6.0%)	121.1	121.9	0.6%
In-park revenue	23.3	24.6	5.8%	13.6	15.1	11.1%	58.6	54.3	(7.3%)	95.5	94.1	(1.5%)
Other revenue	3.2	2.7	(16.7%)	4.8	6.2	29.4%	9.6	8.7	(9.0%)	17.6	17.6	0.1%
Total percap	26.2	25.8	(1.3%)	39.1	38.5	(1.4%)	28.3	28.5	1.0%	29.0	29.2	0.7%
Ticketing percap	14.3	14.2	(0.7%)	20.2	20.1	(0.6%)	14.3	14.5	1.8%	15.0	15.2	1.6%
In-park percap	10.5	10.5	0.6%	13.9	13.0	(6.4%)	12.0	12.1	0.4%	11.8	11.8	(0.5%)
EBITDAR	(4.9)	(3.1)	37.6%	(12.7)	(11.3)	11.3%	38.3	31.4	(18.0%)	20.6	17.0	(17.4%)
% margin	(8.5%)	(5.1%)		(33.4%)	(25.3%)		27.8%	24.4%		8.8%	7.3%	l .
EBITDA	(7.5)	(5.6)	25.7%	(15.7)	(14.3)	9.3%	35.2	28.3	(19.5%)	11.9	8.4	(29.1%)
% margin	(12.9%)	(9.2%)		(41.2%)	(31.9%)		25.5%	22.0%		5.1%	3.6%	



Spain Like for Like												
€MM	Q1			Q2			Q3			YTD Q3		
	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.
Visitors (000's)	894	964	7.8%	460	521	13.2%	1,809	1,630	(9.9%)	3,163	3,114	(1.6%)
Revenue	17.1	19.1	12.0%	11.8	14.4	22.1%	40.2	36.6	(9.0%)	69.1	70.1	1.5%
Ticketing revenue	10.5	11.6	11.2%	7.5	8.6	14.3%	21.8	20.9	(4.2%)	39.8	41.2	3.4%
In-park revenue	6.0	7.0	16.1%	3.1	4.0	29.4%	16.3	14.2	(12.9%)	25.4	25.2	(0.9%)
Other revenue	0.6	0.5	(15.0%)	1.1	1.8	54.8%	2.1	1.5	(29.4%)	3.8	3.7	(2.2%)
Total percap	19.1	19.9	3.9%	25.6	27.6	7.9%	22.2	22.5	1.0%	21.8	22.5	3.1%
Ticketing percap	11.7	12.1	3.1%	16.4	16.6	1.0%	12.1	12.8	6.4%	12.6	13.2	5.0%
In-park percap	6.7	7.3	7.7%	6.7	7.7	14.3%	9.0	8.7	(3.3%)	8.0	8.1	0.7%
EBITDAR	1.5	3.5	136.9%	0.4	2.3	n.m.	18.9	15.8	(16.2%)	20.8	21.6	3.9%
% margin	8.6%	18.1%		3.8%	16.0%		46.8%	43.2%		30.0%	30.8%	
EBITDA	1.1	3.1	193.0%	(0.2)	1.7	n.m.	18.3	15.3	(16.4%)	19.2	20.1	4.5%
% margin	6.2%	16.2%		(1.5%)	11.5%		45.5%	41.8%		27.8%	28.6%	



ROE Like for Like (ex	cluding Ma	rineland)	)									
€MM	Q1			Q2			Q3			YTD Q3		
CIVIIVI	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.
Visitors (000's)	861	897	4.2%	269	406	51.0%	1,892	1,787	(5.6%)	3,022	3,090	2.3%
Revenue	21.3	22.1	3.9%	10.8	14.5	34.3%	50.7	48.3	(4.6%)	82.7	84.9	2.6%
Ticketing revenue	12.0	12.5	4.4%	7.5	10.0	33.9%	26.9	25.1	(6.8%)	46.4	47.7	2.7%
In-park revenue	8.1	8.6	5.6%	2.5	3.4	31.8%	19.4	18.7	(3.8%)	30.1	30.6	1.8%
Other revenue	1.2	1.0	(13.3%)	0.7	1.1	46.7%	4.3	4.5	5.4%	6.2	6.6	6.9%
Total percap	24.8	24.7	(0.3%)	40.0	35.6	(11.1%)	26.8	27.0	1.0%	27.4	27.5	0.4%
Ticketing percap	14.0	14.0	0.2%	27.8	24.6	(11.3%)	14.2	14.0	(1.3%)	15.4	15.4	0.4%
In-park percap	9.5	9.6	1.4%	9.5	8.3	(12.7%)	10.3	10.5	1.9%	10.0	9.9	(0.5%)
EBITDAR	1.5	2.3	56.3%	(3.4)	(1.9)	44.7%	16.4	15.2	(7.4%)	14.5	15.7	8.0%
% margin	7.0%	10.6%		(31.8%)	(13.1%)		32.4%	31.5%		17.5%	18.4%	
EBITDA	1.3	2.2	63.3%	(3.6)	(2.1)	41.5%	16.3	15.0	(7.7%)	13.9	15.0	7.9%
% margin	6.2%	9.7%		(33.9%)	(14.7%)		32.1%	31.0%		16.8%	17.7%	



US Like for Like												
€MM	Q1			Q2			Q3			YTD Q3		
	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.	FY 15	FY 16	Var.
Visitors (000's)	471	480	2.0%	249	233	(6.2%)	1,175	1,084	(7.7%)	1,894	1,797	(5.1%)
Revenue	19.2	18.8	(2.1%)	13.1	13.0	(1.1%)	45.2	42.3	(6.6%)	77.5	74.0	(4.5%)
Ticketing revenue	9.3	9.0	(3.1%)	4.7	4.7	(1.4%)	20.9	19.4	(7.0%)	34.9	33.1	(5.2%)
In-park revenue	9.1	9.1	(0.7%)	8.0	7.8	(2.6%)	22.9	21.4	(6.3%)	40.0	38.2	(4.3%)
Other revenue	0.8	0.8	(5.9%)	0.4	0.6	32.0%	1.5	1.4	(4.9%)	2.7	2.7	0.6%
Total percap	40.7	39.1	(4.0%)	52.8	55.7	5.4%	38.5	39.0	1.3%	40.9	41.2	0.6%
Ticketing percap	19.7	18.7	(5.0%)	19.1	20.0	5.0%	17.8	17.9	0.8%	18.4	18.4	(0.1%)
In-park percap	19.4	18.9	(2.6%)	32.0	33.2	3.8%	19.5	19.8	1.6%	21.1	21.3	0.9%
EBITDAR	(3.2)	(4.3)	(36.5%)	(7.5)	(9.4)	(24.3%)	6.0	5.0	(17.2%)	(4.7)	(8.7)	(85.6%)
% margin	(16.4%)	(22.9%)		(57.3%)	(72.0%)		13.3%	11.7%		(6.0%)	(11.7%)	
EBITDA	(5.1)	(6.2)	(22.0%)	(9.6)	(11.4)	(18.4%)	3.7	2.7	(27.2%)	(11.0)	(14.9)	(35.3%)
% margin	(26.4%)	(32.9%)		(73.0%)	(87.4%)		8.1%	6.3%		(14.2%)	(20.1%)	



Asse	ets		
	FY15	FY16	
€MM	(30 Sept. 15)	(30 June. 16)	Var.
Property, plant and equipment	775.3	862.6	87.3
Goodwill	680.7	684.3	3.5
Intangible assets	418.2	402.6	(15.7)
Non-current financial assets	39.1	39.4	0.3
Deferred tax assets	37.2	42.3	5.1
Total non-current assets	1,950.6	2,031.1	80.5
Inventories	22.6	29.0	6.4
Trade and other receivables	34.5	34.9	0.4
Current tax assets	0.4	1.1	0.6
Other current financial assets	28.7	10.6	(18.1)
Other current assets	7.6	10.9	3.3
Cash and cash equivalents	151.1	71.2	(79.9)
Total current assets	244.9	157.7	(87.3)
Total assets	2,195.5	2,188.7	(6.8)

Equity and Liabilities								
	FY15	FY16						
€MM	(30 Sept. 15)	(30 June. 16)	Var.					
Share capital	23.4	40.4	16.9					
Share premium	819.5	1,327.5	508.1					
Other reserves	(283.7)	(277.0)	6.7					
Other comprehensive income	29.9	31.6	1.7					
Retained earnings(Parent)	20.1	(99.9)	(120.0)					
Equity (Parent)	609.2	1,022.6	413.4					
Non- controlling interests	0.9	0.9	0.0					
Total equity	610.0	1,023.4	413.4					
Financial liabilities from issuing bonds	377.6	-	(377.6)					
Loans and borrowings	774.3	681.3	(93.0)					
Finance lease	-	53.1						
Deferred tax liabilities	242.2	219.5	(22.7)					
Provisions	11.7	9.2	(2.5)					
Other non-current liabilities	44.1	44.0	(0.0)					
Total non-current liabilities	1,449.9	1,007.2	(442.8)					
Financial liabilities from issuing bonds	14.7	-	(14.7)					
Loans and borrowings	0.7	26.7	26.0					
Finance lease	-	4.9						
Trade and other payables	107.8	107.5	(0.3)					
Current tax liabilities	4.3	-	(4.3)					
Other current liabilities	8.0	19.0	11.1					
Total current liabilities	135.5	158.2	22.6					
Total liabilities	1,585.5	1,165.3	(420.2)					
Total equity and liabilities	2,195.5	2,188.7	(6.8)					